## What Our Clients Say

"Casey was SUPER responsive answering all of my questions. She was always quick to follow up and check in. She went above and beyond to ensure satisfaction"

KISx Patient Greensboro, NC

"Jamie was always very friendly and helpful. She went above all expectations with her care making this new process for me a very pleasant experience!"

> KISx Patient Memphis, TN



"The experience with KISx and this staff was exceptional! Nicole was very responsive and always kept me updated. Having a couple procedures through KISx was such a relief to not have to pay for them. Both procedures I had this year were done through KISx and were procedures I had been putting off because of the cost. I am very thankful!

KISx Patient Tulsa, OK "I appreciate all the help Sue provided, she made everything run smoothly."

> KISx Patient Rowlett, TX

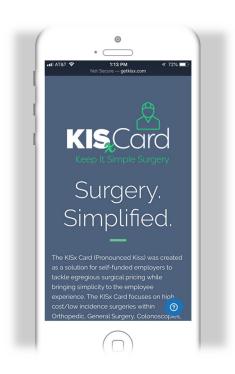
"Adam's care went far above anything I expected. He did everything possible to help me with a surgery I needed. I had the procedure at no cost and am no longer in pain. He is amazing! I am forever thankful to Adam and KISx for their care."

KISx Patient Fort Wayne, IN

"Sue was nothing short of professional, empathetic, personable, and kind. I truly appreciate her hard work and diligence, her attention to detail, and her willingness to go above and beyond to make sure everything was in place for my procedure. She checked in with me every step of the way making sure all appointments went well. I am truly grateful for the KISx program"

KISx Patient
HVAC Company

## Agenda









What is the KISX Card

Process

Rollout to Employees

Q&A

## What is the KISx Card?



#### Savings

Savings are 30-80% from Traditional Network Pricing

Average savings

55%



#### No Out-of-Pocket

Zero out-ofpocket expense



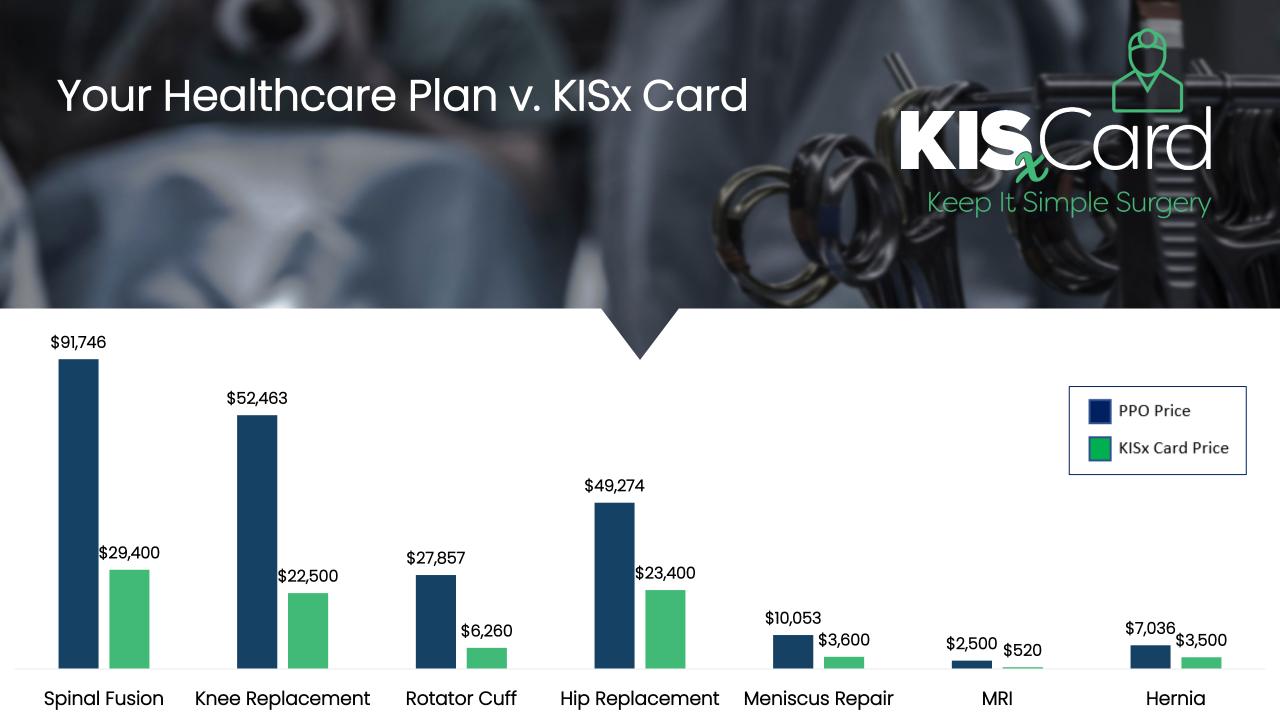
#### Procedures Covered

Over 400 procedures covered

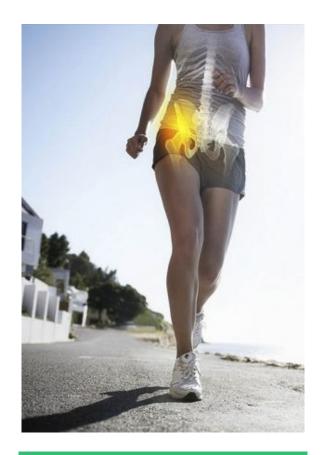


**Near Care** 

Near Care – Average Patient Travel is 15-60 miles



## What is covered?



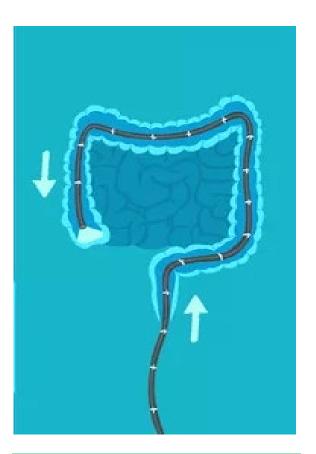
Orthopedics



General Surgery



Major Imaging



Colonoscopy



"Providers who don't compete on price typically don't compete on quality either. And the reason we don't see price or quality competition in health care is that normal market forces have been systematically suppressed for well over a hundred years." - John C. Goodman - Forbes

No Quality Metrics
There are no standardized quality metrics for Outpatient Centers in America, only CMS Guidelines for Hospitals.

#### Infection Risk

Patients risk of infection is **5X higher** in a Hospital setting versus an Outpatient setting.

#### No Quality Network

Standard national network requirements lack quality checkpoints for facilities and surgeons -Everyone is In-Network.



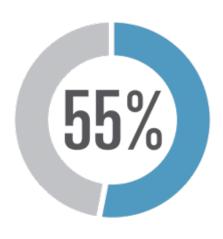
- Board Certified
- Follows AMA Guidelines
- State Licensed
- Sub Specialist for Specific Procedure
- Medical Malpractice Review
- **✓** Infections/Readmission Records
- **V** No Sanctions
- **❷** Prior KISx Card Success

#### **Demand Higher Quality**

# Other Network Credentialing

- Board Certified
- Follows AMA Guidelines
- State Licensed
- Sub Specialist for Specific Procedure
- Medical Malpractice Review
- Infections/Readmission Records
- Sanctions
- Prior KISx Card Success

## Keep It Simple Surgery.



#### Savings

Savings are 30-80% from Traditional Network Pricing **Average savings of 55%** 



No Out-of-Pocket

Zero out-ofpocket expense



Procedures Covered

Over 400 procedures covered



**Near Care** 

Near Care – Average Patient Travel is 15-60 miles



#### Employee Experience



#### Claims Process 7-14 Days Prior to Surgery **KISx Receives KISx Converts** Claim from Claim to a **Provider No-Pay Claim KISx Submits KISx Receives KISx Satisfies No-Pay Claim Funding Claim Payment of Claim** to TPA or **Directly to Provider Stop Loss Reporting** To Broker







# KISx Card: Surgery. Imaging. Simplified.

Join to learn more about Surgery and Imaging benefits that are available to you!

Text
"five keys"
to 64554

Or SCAN this

Consent is not a condition of purchase. Message frequency varies, Reply STOP to opt out or HELP file. Message & data rates apply. Terms & Privacy sell-vi in/7PPi

# KISx Card rollout to your employees



#### **SAVINGS REPORT**





# Utilization Reports

Total Gross Savings \$94,185

28 Procedures Completed

Total Net Savings \$94,185

Total Savings 57%

#### **Procedure Listing**

Procedure	Date of Service	Approx. Insurance Cost	Card Cost	Gross Savings	% Savings	Incentives	Net Savings
Initial GI Procedure Consult Through MDS	6/22/22	\$386	\$140	\$246	64%	\$0	\$246
Orthopedic Established patient OV, CXR, Pre-Surgery Labs and EKG through MDS	12/08/22	\$1,630	\$546	\$1,084	67%	\$0	\$1,084
Hip Replacement Surgery thru MDS	12/15/22	\$38,670	\$24,115	\$14,555	38%	\$0	\$14,555
MRI of the Pelvis W and W/O Contrast	1/11/23	\$1,525	\$653	\$872	57%	\$0	\$872
MRI of Lumbar Spine W/O Contrast AND MRI of Bilateral Hips W/O Contrast	2/09/23	\$5,935	\$1,755	\$4,180	70%	\$0	\$4,180
Colonoscopy through CA	2/14/23	\$3,846	\$1,371	\$2,475	64%	\$0	\$2,475
Initial GI Procedure Consult Through MDS	2/21/23	\$386	\$140	\$246	64%	\$0	\$246
Initial Consult Through CO	2/27/23	\$630	\$260	\$370	59%	\$0	\$370
Initial Surgery Consult through MDS	2/28/23	\$417	\$119	\$298	71%	\$0	\$298
CT Scan of the Sinuses W/O Contrast	3/03/23	\$1,050	\$560	\$490	47%	\$0	\$490
Colonoscopy through CA	3/15/23	\$3,846	\$1,177	\$2,669	69%	\$0	\$2,669
Umbilical Hemia Repair through MDS	3/22/23	\$24,120	\$7,183	\$16,937	70%	\$0	\$16,937
Bilateral Nasal/sinus endoscopy with ethmoidectomy and sphenoidotomy	3/24/23	\$30,799	\$15,685	\$15,113	49%	\$0	\$15,113
MRI of Cervical Spine W/O contrast	3/28/23	\$1,648	\$575	\$1,073	65%	\$0	\$1,073
CT Angiogram	4/05/23	\$1,750	\$885	\$865	49%	\$0	\$865

#### **Executive Summary**

#### Completed

Arthroscopy, Knee with or without Meniscectomy Bilateral Nasal/sinus endoscopy with ethmoidectomy and sphenoidotomy

(2) Colonoscopy

Colonoscopy at Outpatient or Endoscopy Center (2) Colonoscopy through CA

CT Angiogram

CT Scan of Abdomen & Pelvis with Contrast

CT Scan of Chest

CT Scan of the Sinuses W/O Contrast

CT Scan without Contrast Single Body Part

Follow Up Appointment Post Operative Hip Replacement Surgery thru MDS

Initial Consult Through CO

Initial Consult Visit

Initial GI Procedure Consult Through MDS

Initial Surgery Consult through MDS

Low Dose CT Lung Screening

MRI Abdomen and Pelvis with and without Contrast

MRI Lumbar W/O

MRI of Cervical Spine W/O contrast

MRI of Lumbar Spine W/O Contrast AND MRI of Bilateral Hips W/O Contrast

#### In Process

(2) Colonoscopy at Outpatient or Endoscopy Center

Not a Fit - Procedure no longer needed / Patient chose not to schedule

Carpal Tunnel Release Surgery CT Scan-Angiogram of Chest

#### Not a Fit - Termination from employer

Colonoscopy

#### Not a Fit - Not a Covered Procedure

Bariatric Surgery Lap Sleeve Gastrectomy Lap Band

Roux-en-Y Gastric Bypass Cataract Surgery

Echocardiogram

General Inquiry

Past Procedures- Requesting Retro Pay

Sleep Study

Ultrasound

## What Our Clients Say

"I wish I knew about the KISx Card sooner. I was able to get a surgery I had put off for years with no out-ofpocket expense!" KISX Patient OSS Orthopedic Hospital

Bri was Great! Made the process very simple. We got started, scheduled and made it through everything without any problems!

KISx Patient Little Rock, AR



"We've had an employee use the KISx Card. He had a great experience: said it was easy to use and they had his wife's appointment scheduled in 2 days! Best of all- it truly cost nothing!"

HR Director St. Louis, MO "Jena was very helpful and responsive. I could not be more grateful for all of the help I received. The process was easy and stressfree. KISx is amazing!"

KISx Patient Dallas, TX

"Great service! Saved us thousands!!"

CFO / KISx Patient

Engineering Company

"Recently, I had an opportunity to take advantage of the KISx Program offered by my employer. I had a wonderful experience every step of the way, whether with the efficiency of KISx working with me or the excellent care and compassion of the orthopedic specialists who performed my surgery and follow up. I received a significant dividend for using the program and at the same time I was also able to save my employer a large sum of money. I would recommend this program to anyone."

KISx Patient Mechanicsburg, PA